

JEREMY KANDAH

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Education	The College of William and Mary , Mason School of Business Master of Business Administration (MBA) , Entrepreneurship/Finance, May 2008 <ul style="list-style-type: none">GPA: 3.6/4.0Graduate Teacher Assistant focusing on Applied Data and Economics	Williamsburg, VA
	Purdue University Bachelor of Science , Computer Graphics Technology, May 2006 <ul style="list-style-type: none">GPA: 3.6/4.0Minor in Organizational Leadership and SupervisionBest in class Senior Design ProjectStudy Abroad in London, England at International Education for StudentsVP Public Relations Delta Upsilon Fraternity, 2004	West Lafayette, IN
Experience	Booz Allen Hamilton	San Francisco, CA
2008 – present	Associate (Strategy Consultant) – Strategy and Organization <ul style="list-style-type: none">Created models and simulations which allowed organizations to run trade-off scenarios and make informed data-driven decisionsCommunicated with clients to gather information and apply strategies to find solutions to situationLed several teams, including a 6 person analytical team to operationalize organizational data and develop a strategic plan to maximize organizational effectivenessCreated models forecasting organizational outputs such as production, cost and demandAnalyzed portfolio of investments, such as a portfolio valued at \$11 Billion to determine capability gains in new investments and measure organizational effectiveness in meeting goalsMeasured organizational performance by creating Strategic Measures represented in scorecards and dynamic dashboards to measure operational performanceDeveloped processes to create operational efficiencies for several processes including modifying a several week long selection process to a automated computer programYoungest Associate promoted on Partner Team (July 2010)	
2004 – 2008	Canduh.com President/Founder <ul style="list-style-type: none">Established a profitable Web Development business that delivered web consulting services to create web products that satisfy organizational, business and marketing needs of our clientsSold and handled Product Management on over 25 websites which funded expenses through college and graduate schoolLed teams to create web applications using several different web languages and technologies	Arlington, VA
Summer 2007	AOL LLC Product Manager (Internship) – Mail Business Operations <ul style="list-style-type: none">Formulated product specifications by researching industry standards, and internal information to create new compelling features that increase user engagementAnalyzed competitors' business operations and user interaction to develop strategies to improve the monetization of existing products, which increased page views 14% (a monetization metric)	Dulles, VA
Summer 2006	K. Taylor and Associates LLC Change Management Consultant (Internship) <ul style="list-style-type: none">Analyzed demographics of client to create business strategies congruent with current customers, allowing a client to identify a segment of their market that was unknownIncreased sales 20% of client by creating marketing materials while focusing on grass roots marketing strategies	Lafayette, IN
2004 - 2006	ITaP (Information Technology at Purdue) Web Application Developer <ul style="list-style-type: none">Designed and implemented several websites, web applications and Content Management Systems (CMS)Restructured website content by conducting a statistical analyses reducing click-to-content by 20%	West Lafayette, IN
Other Skills	Web: PHP, ASP, CSS, Javascript, AJAX, SQL Other: C++, C#, perl, VBA (Excel), VB Certification: PMP (Project Management Professional)	
Interests	Marathons, Running, Start-ups, Gadgets, Anything Apple, Skiing	
